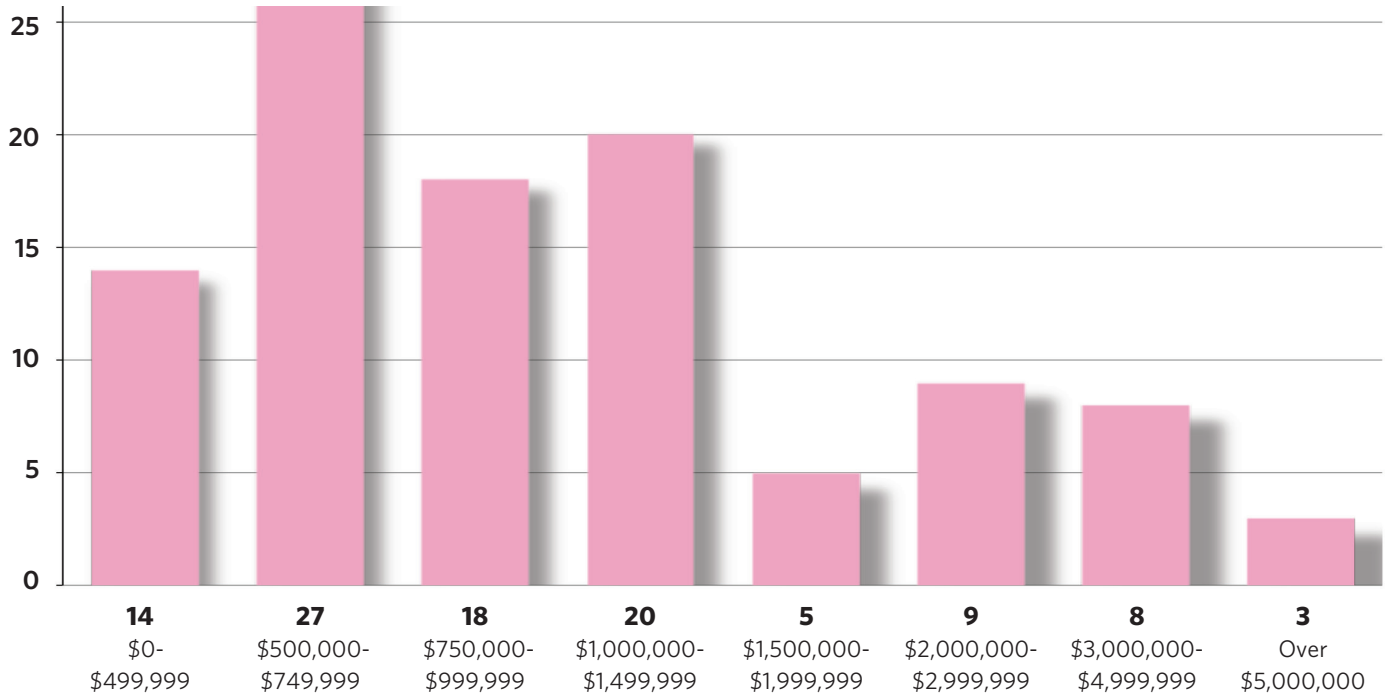


EAST SHORE

2017 YEAR-END STATISTICS

January 1st - December 31st



2017 vs 2016

OVERALL MARKET STATISTICS

EAST SHORE	SINGLE FAMILY			CONDOS			
	2017	2016	%	2017	2016	%	
Volume	\$150,065,075	\$144,058,859	4%	Volume	\$43,344,550	\$37,011,800	17%
Units	104	120	-13%	Units	107	90	19%
Median Price	\$892,500	\$806,500	11%	Median Price	\$375,000	\$349,000	7%
Average Price	\$1,442,933	\$1,200,490	20%	Average Price	\$405,089	\$411,242	-1%
Units Under \$1 Mil	59	79	-25%	Units Under \$500	86	75	15%
Units Over \$1 Mil	45	41	10%	Units Over \$500	21	15	40%

Information gathered from Incline Village, Tahoe Sierra, Sierra Nevada, NNRMLS and South Lake Tahoe Board of Realtors MLS 01/03/2018.